



Easy to Start. Easy to Use. Easy to Win.



**Hertzler Systems Inc.®**

# **Executive Presentation**

## Impact of Real-Time Actionable Data

Company:

Location:

Completed by:

Date:



# GainSeeker® Suite | Easy to Start.

1.

## Easy to Start:

- **Easy SPC Resource Kit** - [hertzler.com/journey](http://hertzler.com/journey)
- **Complimentary Trial** - [hertzler.com/trial](http://hertzler.com/trial)
- **Implementation** - [hertzler.com/implement](http://hertzler.com/implement)

## Easy to Use:

- **Training** - [hertzler.com/training](http://hertzler.com/training)
- **Using** - [hertzler.com/coaching](http://hertzler.com/coaching)
- **Adapting** - [hertzler.com/tuneup](http://hertzler.com/tuneup)

2.

## Easy to Win:

- **Level 1: "Guard"** - [hertzler.com/guard](http://hertzler.com/guard)
- **Level 2: "Guide"** - [hertzler.com/guide](http://hertzler.com/guide)
- **Level 3: "Gain"** - [hertzler.com/gain](http://hertzler.com/gain)

3.

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Should you have any questions while using this workbook,  
please feel free to contact us.



**Hertzler Systems Inc.®**

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## Impact

### Increasing Revenues

- \$/mo Customer Satisfaction
- \$/mo Additional Operational Capacity

### Growing Operational Margins

- \$/mo Reduced Material Costs
- \$/mo Reduced Labor Costs

### Reducing Asset Levels

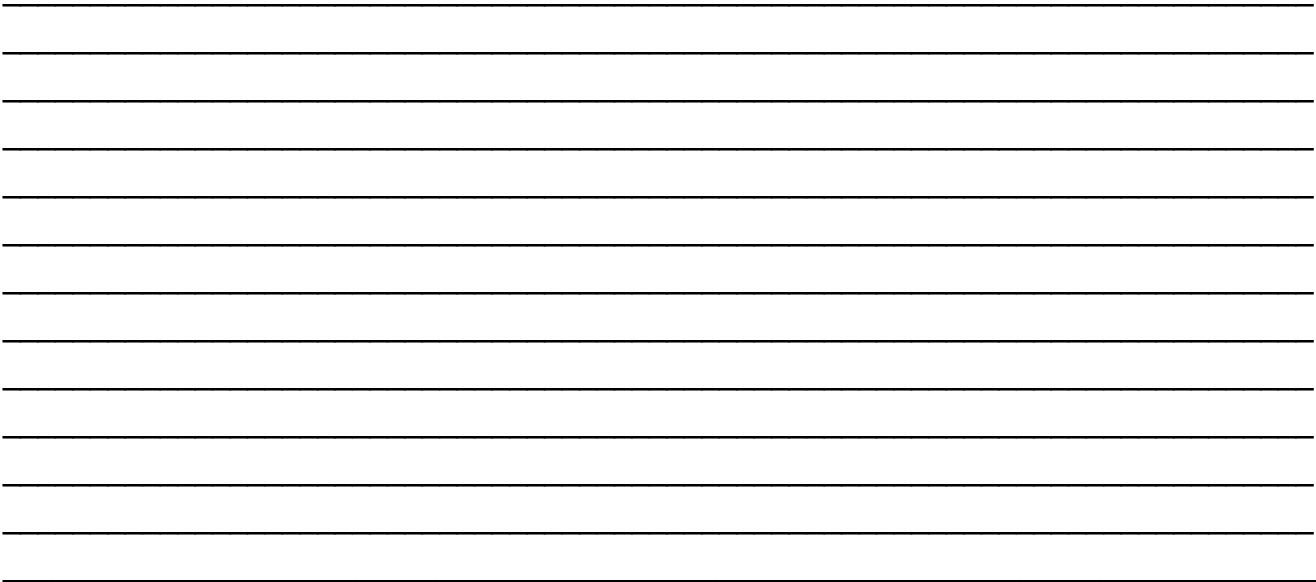
- \$/mo Decreased Finance Cost of Inventory

- 
- This image shows a single sheet of white paper with horizontal blue or grey ruling lines, typical of notebook paper. The lines are evenly spaced and run across the width of the page. There is no handwriting or other markings on the paper.

## 5



Explain the situation in terms of an opportunity or threat related to specific client relationships, company moral, and/or supply chain relationships.



# Implementation Plan

Start Date:

End Date:

Duration of Returns:

Immediate Investment: \$x Mo X, \$, Mo X, etc

Ongoing Investment: \$/mo



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## Functional Areas

### Manufacturing Quality

- Dimensional (height, weight, thickness, etc.)

### Quality Laboratory Data

- Analytical test results

### Regulatory Compliance Data

- Net contents management and over pack (give away) data



## Overall Equipment Effectiveness (OEE)

- Efficiency

## Environmental Data

- Corporate Sustainability Reporting data

## Financial Performance

- On time delivery



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## Key Stakeholders



### Deployment Champion

The Champion sets priorities, cuts red tape, allocates resources, and holds staff accountable for the success of the deployment.



### Technical Lead

The Technical Lead usually provides first line of support for troubleshooting, and establishes policies and ensures they are maintained across the organization.



### Front-line data entry staff

Their training is usually delivered by the Technical Lead when specific solutions are deployed.



# I.T. Considerations

(Pull from Requirements Workbook)

Integration with EQMS or ERP

Hardware Requirements

Software Requirements

Procedural Impact



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## ROI Comparison

Factor	GainSeeker	EQMS	ERP
[A] Months of Returns			
[B] Gross Margin Dollars per Month			
[C] Total Investment			
<b>Net Return</b>			

### Recommended Partner

- GainSeeker Suite, Hertzler Systems, Goshen, IN
- Executive Contact
  - Evan Miller, President, 574-533-0571

## About Hertzler

### Helping our customers turn data into knowledge.

Hertzler Systems has been a leader in Statistical Process Control, SPC software, and Six Sigma for over 30 years. We serve a diverse customer base in service, transactional, and manufacturing environments. The company's software and services enable clients to connect, collect, and analyze data, building a data infrastructure for making data-driven decisions. These capabilities help clients to reduce costs, cycle time and errors, and increase profitability. These are our core competencies.

### Fast Facts

#### Founded

1982 by Paul Hertzler (1924–1994)

#### Owners

Evan Miller, President

Byron Shetler, Vice President of Technology

#### Our values

**Respect:** Treat others as you would be treated

**Integrity:** Be honest and accountable

**Understanding:** Know yourself and your customers

**Excellence:** Be your best

#### Our mission

To help our customers make informed decisions about process improvements by providing software and services while fostering ongoing relationships.

#### Our vision

To eliminate scrap, waste, and rework in business processes.

#### Products/services

GainSeeker® Suite SPC Software

Training & Consulting Services

#### Industries served

- Foods
- Automotive
- Defense
- Sporting Goods
- Electronics
- Medical
- Packaging
- Environmental
- Aerospace
- Plastics
- Industrial Equipment

#### Headquarters

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# GainSeeker® Suite | Easy to Start.

We make it really easy to try in just 3-Steps:

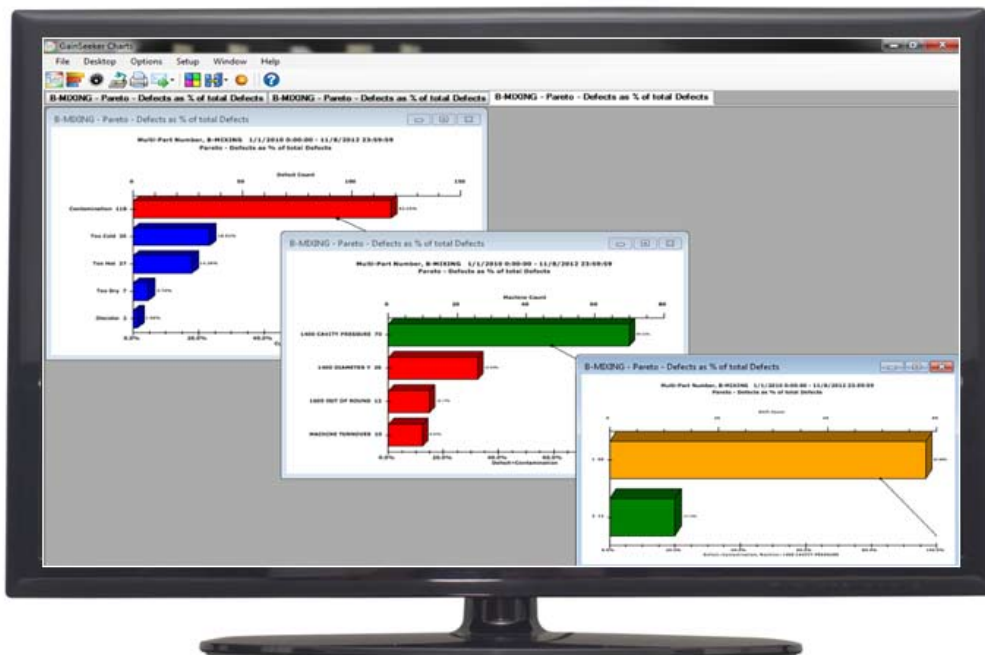
1.

Schedule your Demo - call # 800-958-2709 x 3

2.

We'll send you a WebEx invite along with pricing and brochure

- Duration is usually 60-90 minutes.
- As many people as you wish; anywhere in the world
- Tailored to your needs - Hertzler customizes training to the unique needs of the SPC software deployment roles. Other companies only provide a generic program.



3.

Take your next step to becoming a world class manufacturer.

### What you will see:

- Our capabilities
- Examples of problems we solve
- Examples of how these world class manufacturers are using GainSeeker
  - Snyders
  - Crown
  - SmokerCraft
  - and other World Class Companies

### Industries:

- Food
- Electronics
- Automotive
- Aerospace
- Plastics
- And more...

*“ I’m not worried about getting finished, I’m worried about getting started.”  
Get started by identifying your company’s unique requirements.”*



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